

## Case Study

### Becrypt holds the key to security and compliance for Salvation Army's legion of 7,000 IT users

The Salvation Army is a Christian charity dedicated to serving the community and fighting for social injustice in 100 countries around the world. With its international headquarters in South London, the UK organisation has 400 staff, officers and Salvationists who run more than 800 churches and social care centres throughout the country.

#### The search for a trusted technology partner

The Salvation Army's IT department is responsible for supporting 7,000 users and 18 divisions across the UK operation including the Territorial HQ, Divisional HQ, the institution's social care centres known as 'Life Houses' and numerous remote workers. The charity is proud of its commitment to flexible working and allows employees to use company equipment to carry out their duties in the office or at home. In fact, eighty percent of the IT infrastructure is thin client which means that, having no servers on site, the majority of staff have to stream information to and from their PCs or laptops from a central data centre.

However, recent media coverage focusing on the downside to flexible working practices where employees may leave laptops on trains or in their car boots to be easy targets for thieves has underlined the threat of data leakage and provided a solid business case for investing in a secure network. With such a diverse and mobile user population, security is a priority issue for the IT team.

The Salvation Army did a thorough review of the marketplace, initially approaching leading players in the industry for a solution that could secure the charity's 1,000 plus laptop estate before finally selecting Becrypt over McAfee.

According to Neil Edmonds, IT Operations Manager, UK Territory of the Salvation Army: "The proposed solutions of most vendors

were disappointing, often clunky, difficult to use with high maintenance overheads. What we liked about Becrypt was its simplicity. It is easy to install, configure and manage and offers the superior encryption levels we needed. Becrypt won hands down beating the competition with an all round high value product at a good value price, essential for a not-for-profit company such as ours."

#### The path to total protection and peace of mind

In the second half of 2010, the Salvation Army purchased Becrypt's DISK Protect full disk encryption software together with the company's Enterprise Manager security management suite to ensure fast, remote deployment and efficient ongoing management of the Becrypt estate from a central location.

Much of the Salvation Army's information is accessed via Government and other public sector body networks which raises the security threat associated with using company equipment off-site. Being government-approved, Becrypt's solution gave Neil and his team tremendous assurance that they were partnering with a technology vendor who took compliance issues very seriously. They are confident they can entrust Becrypt with sensitive data that is central to running its many campaigns around the globe, knowing it is safe even if a laptop goes missing or ends up in the wrong hands.

"Becrypt has given us complete peace of mind. If one of our staff is unlucky enough to be burgled and one of our laptops is stolen from their home, we can say hand on heart that the information stored on the laptop is safe and we're not at risk. Knowing that our data, the very lifeblood of our business, is completely protected takes the weight off our shoulders and gives us time and energy to devote to future IT projects that add real value to our users," added Mr Edmonds.

Sophisticated encryption technology from Becrypt gives charity freedom of choice and peace of mind

## Future plans for freedom of choice

Next on the horizon is creating a robust, secure framework that will allow users, even those working in some of the most sensitive parts of the business, to use their own IT equipment to carry out Salvation Army duties. Neil is currently considering Becrypt's Trusted Client, an innovative solution that transforms an unmanaged machine, such as a laptop, into a secure remote access point. Trusted Client will further enhance flexible working options across the Salvation Army allowing employees to connect to the organisation's network and data whilst preventing data loss and leakage.

The IT department aims to use Becrypt's Trusted Client in conjunction with a Secure Sockets Layer (SSL) Virtual Private Network (VPN) gateway. Staff will boot their own PC or laptop from the Trusted Client device and then connect to a services portal to access company data.

Mr Edmonds concluded: "I like the fact that Trusted Client can be installed on a broad range of thin client devices to provide a full end-to-end encryption solution. It effectively isolates a user's own equipment from corporate services and does it incredibly well. Maximum protection strengthens our compliance programme and helps us to sleep at night!"

With the issue of security under control, the IT department is free to concentrate on its next big project: 'Bring Your Own Computer'. Their mission is to give staff the option to bring their own personal IT equipment into the workplace and safely connect to the network and access resources quickly and securely. Neil believes this approach will give users complete freedom of choice and drive down capital costs at the same time. He is looking to Becrypt to help him achieve this vision for the future.

**For more information please call 0845 838 2050, fax 0845 838 2060, email [sales@becrypt.com](mailto:sales@becrypt.com) or visit [www.becrypt.com](http://www.becrypt.com)**

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